

Rayat Shikshan Sanstha's
Karmaveer Bhaurao Patil College Vashi
(Autonomous)
Faculty of Commerce & Management
As Per NEP-2020

Proposed Structure and Credit Distribution for four year Multidisciplinary UG Program

Level	Sem.	Faculty		Any Faculty	Vocational and Skill Enhancement Course (VSC)	Ability Enhancement Course (AEC)	Field Projects/Internship / Apprenticeship / Community Engagement and Services	Credits	Cumulative Credit	
		Subject-1		Subject-2			Subject-3 Generic Elective Course			Inter-intra faculty
		Major		Minor						
		DSC	DSE							
Level 4.5	I	1. Introduction to Business & Management Principles (6 Credits) 2. Fundamentals of Management (6 Credits) 3. Introduction to Financial Accounting (6 Credits) 4. Fundamentals of Banking Practices (6 Credits)	NA	1. Introduction to Business & Management Principles (6 Credits) 2. Fundamentals of Management (6 Credits) 3. Introduction to Financial Accounting (6 Credits) 4. Fundamentals of Banking Practices (6 Credits)	1. Business & Human Development (3 Credits) OR Book Keeping & Accountancy (3 Credits) 2. Company Law (3 Credits) OR Foundation of Human Skills (3 Credits) 3. Personal Finance & Planning (3 Credits) OR Financial Literacy (3 Credits) 4. Management Principles of Banking & Insurance (3 Credits) OR Business Law (3 Credits)	NA	SDP-(2 Credits) E/M-(2 Credits)	NCC/NSS/DANCE/YOGA/ MUSIC/CE (2 Credits)	6+6+3+4+2=21	42 Credits Certificates
	II	1. Introduction to Financial Accounting (6 Credits) 2. Financial Environment & Innovations in Management (6 Credits) 3. Fundamentals of Financial Management (6 Credits) 4. Fundamentals of Insurance Practices (6 Credits)	NA	1. Introduction to Financial Accounting (6 Credits) 2. Financial Environment & Innovations in Management (6 Credits) 3. Fundamentals of Financial Management (6 Credits) 4. Fundamentals of Insurance Practices (6 Credits)	1. Medium & Small Scale Enterprises (3 Credits) OR E-Commerce (3 Credits) 2. Industrial Law (3 Credits) OR Event Management (3Credits) 3. Introduction to Stock Market (3 Credits) OR Business Regulatory Framework (3 Credits) 4. Banking & Insurance Management (3 Credits) OR Organisational Behaviour (3 Credits)	NA	EVS-(2 credits)	NCC/NSS/DANCE/YOGA/ MUSIC/CE (2 Credits)	6+6+3+4+2=21	
Level 5.0	III	1. Corporate Accounting (6 Credits) 2. Accounting and Taxation for Managerial Decisions (6 Credits) 3. Accounting for Partnership Firms (6 Credits) 4. Financial Markets and Mutual Fund Management (6 Credits)	NA	1. Business Finance (4 Credits) OR Business Law (4 Credits) 2. Production & Material Management (4 Credits) OR Product Innovation Management (4 Credit) 3. Financial Market Operation (4 Credits) 4. Direct Taxation (4 Credits) OR Management Accounting (4 Credits)	1. Mutual Fund Valuation (3 Credits) OR Tax planning and filing of Income tax Returns (3 Credits) 2. Indian Ethos in Management (3 credits) OR Digital Fluency (3 credits) 3. Business Economics (3 Credits) OR Business Dynamics & Entrepreneurship (3 Credits) 4. Laws Relating to Banking & Insurance (3 Credits) OR Innovations in Banking & Insurance (3 Credits)	1. Advt. & Sales Promotion (4 Credits) OR Computerised Accounting (Tally) (4 Credits) OR 2. Store Keeping & Warehouse Mgt (4 Credits) OR Office management (4 Credits) 3. Venture Creation & Development (4 Credits) OR Financial Software (4 Credits) 4. Accounting Information System (4 Credits) 5. Digital Banking (4 Credits) OR Business Correspondance (4 Credits)	EVS-(2 credits)	NCC/NSS/DANCE/YOGA/ MUSIC/CE (2 Credits)	6+4+3+4+2+2=21	84 Credits Diploma
	IV	1. Marketing & Human Resource Management (6 Credits) 2. Business Ethics & Corporate Social Responsibility (6 Credits) 3. Company Accounting (6 Credits) 4. Securities Law & Corporate Governance (6 Credits)	NA	1. Banking & Financial Services (4 Credits) OR Fundamentals Insurance (4 Credits) OR Company Law (4 Credits) 2. Production & TQM (4 Credits) OR Business in Monetary Management (4 Credits) 3. Tax Assessment & Practices (4 Credits) 4. Cost Accounting (4 Credits) OR Risk Management (4 Credits)	1. Financial Planning & Credit Management (3 Credits) OR GST (3 Credits) 2. Marketing Analytics (3 Credits) OR Quality Management (3 Credits) OR Wealth Management (3 Credits) 4. Indian Banking System (3 Credits) OR Human Resource Management (3 Credits)	1. Direct Marketing (4 Credits) OR IMS for Business (4 Credits) OR Online- <i>Dairy Management (4 Credits) OR</i> <i>Agricultural Product Marketing (4 Credits) OR</i> <i>Agricultural Product Processing Management (4 Credits)OR</i> <i>Crop Production & Management (4 Credits)</i> 2. Supply Chain Management (4 Credits) OR Application of Computer in Reserch (4 Credits) 3. Computerised Accounting (4 Credits) 4. Entrepreneurship Development and Start UPS (4 Credits) OR Automation in Banking & Insurance(4 Credits)	Indian Constitution & Human Rights (2 Credits)	NCC/NSS/DANCE/YOGA/ MUSIC/CE (2 Credits)	6+4+3+4+2+2=21	

Level 5.5	V	1. Income Tax (4 Credits) 2. Auditing (4 Credits) 1. Business Planning and Entrepreneurial Management.(4 Credits) 2. Perspective Management (4 Credits) 1. Direct Tax & Indirect Tax (4 Credits) 2. Introduction to Auditing (4 Credits) 1. Financial Reporting & Analysis (4 Credits) 2. Strategic Management in Banking & Insurance (4 Credits)	*DSE (Elective Paper1) (4 Credits) 1. Introduction to Marketing (4 Credits) OR 2. Introduction to Finance (4 Credits) 3. Introduction to HR (4 Credits) 1. Accounting for Co-operatives (4 Credits) OR 2. Public Finance (4 Credits) OR 3. GST (4 Credits) OR 4. Techniques of Cost Accounting (4 Credits) 1. Financial Service Management (4 Credits) OR 2. Universal Banking (4 Credits) OR 3. Retail Banking (4 Credits)	NA	NA	1. Global Trading & Business Practices (4 Credits) OR Tourism & Travel Management (4 Credits) OR Hospitality Management (4 Credits) OR AI in Auditing (4 Credits) OR Fishery Products & Marketing (4 Credits) 2. E-Commerce (4 Credits) OR Social media marketing (4 Credits) 3. MIS Reporting and Auditing (4 Credits) 4. Customer Relationship Management (4 Credits) OR Stock Market Operations (4 Credits)	NA	Internship (4 Credits)	8+4+4+4=20	124 Credits Three Years Bachelor Degree
	VI	1. Cost Accounting (4 Credits) 2. Financial Management (4 Credits) 1. Indian Management Thoughts (4 Credits) 2. Organisational Development (4 Credits) 1. Accounting for Financial Institutions (4 Credits) 2. Introduction to Management Accounting (4 Credits) 1. Central Banking (4 Credits) 2. Marketing in Banking & Insurance (4 Credits)	*DSE (Elective Paper 2) 4 Functions of Marketing (4 Credits) OR Functions of Finance (4 Credits) OR Functions of HR Management (4 Credits) Accounting for Service Sector (4 Credits) OR Financial Management Decision (4 Credits) OR Indirect Tax Laws and Practices (4 Credits) OR Advanced Cost Accounting (4 Credits) General Insurance(4 Credits) OR Life & Health Insurance (4 Credits) OR Agriculture Insurance(4 Credits)	NA	NA	1. Export Import Documentation (4 Credits) OR Event Management (4 Credits) OR Data Processing & Analysis for Surveyor (4 Credits) 2. Digital marketing (4 Credits) OR Digitisation in HRM (4 Credits) 3. Technical Skills in Auditing (4 Credits) 4. Auditing of Banking & Insurance Companies (4 Credits) OR Office Management	NA	Research Project (4 Credits)	8+4+4+4=20	
Level 6	VII	1. Research Methodology for Business (5 Credits) 2. Business Ethics & CSR (5 Credits) 3. Corporate Communication & Public Relation (5 Credits) 4. Business Research Methods (5 credits) 5. Research Methodology (5 Credits) 6. Corporate Financial Accounting (5 Credits) 7. Security Analysis & Portfolio Management (5 Credits) 8. Research Methodology in Banking & Insurance (5 Credits)	1. *DSE(Elective Paper 3) (5 Credits) 2. International Finance (5 Credits) OR HRM in Global Perspective (5 Credits) OR Logistics and Supply Chain Management (5 Credits) 3. Business Valuation (5 Credits) OR Advanced Financial Management (5 Credits) 4. Investment Banking (5 Credits) OR Treasury Management (5 Credits)	NA	NA	NA	NA	Internship (5 Credits)	5+5+5+5=20	
	VIII	1. Strategic Management (5Credits) 2. Corporate Finance(5Credits) 1. Management of Excellence and Innovation in Organizations (5 Credits) 2. International Business and Global Management Practices (5 Credits) 1.Strategic Performance Management (5 Credits) 2. Emerging Trends in Accounting (5 Credits) 1.International Banking & Finance (5 Credits) 2.Analysis in Banking & Insurance (5 Credits)	NA	NA	NA	NA	NA	Research Project (10 Credits)	5+5+10=20	

Colour Scheme	Semester
	Ist and IInd
	IIIrd and IVth
	V & Vith
	VIIth and VIIIth

SR.NO	Subject Sequence
1	COMMERCE
2	BMS
3	BAF
4	BBi

*** GROUP OF ELECTIVES FOR SEM V AND VI FOR COMMERCE ***

ELECTIVE GROUP I: ACCOUNTS

PAPER I	EL 1	Advanced Corporate Reporting
PAPER II	EL 1	Contemporary Accounting
PAPER III	EL 2	Cost Audit
PAPER IV	EL 2	Accounting Information System

ELECTIVE GROUP II: FINANCE

PAPER I	EL 1	Commodity & Derivatives
PAPER II	EL 1	Financial Institutions and Markets
PAPER III	EL 2	Security Analysis & Portfolio Management
PAPER IV	EL 2	Financial Modeling

ELECTIVE GROUP III: HUMAN RESOURCE MANAGEMENT

PAPER I	EL 1	Employee Relation Laws in India
PAPER II	EL 1	International Human Resource Management
PAPER III	EL 2	Performance & Compensation Management
PAPER IV	EL 2	Human Capital Management(SAP-HCM)

ELECTIVE GROUP IV: MARKETING MANAGEMENT

PAPER I	EL 1	Consumer Behavior
PAPER II	EL 1	Retail and Logistics Management
PAPER III	EL 2	Integrated Marketing Communication
PAPER IV	EL 2	Digital Marketing

ELECTIVE GROUP V: INTERNATIONAL BUSINESS

PAPER I	EL 1	Fundamentals in International Relations
PAPER II	EL 1	International Business
PAPER III	EL 2	Global Financial Management
PAPER IV	EL 2	International Marketing

ELECTIVE GROUP VI: BANKING AND INSURANCE

PAPER I	EL 1	Bank Management
PAPER II	EL 1	Principles and Practice of Insurance
PAPER III	EL 2	Risk Management
PAPER IV	EL 2	Insurance Business Management

ELECTIVE GROUP VII: BUSINESS ANALYTICS

PAPER I	EL 1	Fundamentals of Business Analytics
PAPER II	EL 1	Essential Statistics for Business Analytics
PAPER III	EL 2	Application of Business Analytics
PAPER IV	EL 2	Business Transformation using AI and Analytics

ELECTIVES FOR SEM VII FOR COMMERCE

PAPER I	International Finance
PAPER II	Mutual Fund Valuation
PAPER III	Cost Control - Inventory Management
PAPER IV	Costing Techniques Examinations
PAPER V	Financial Analytics Practices
PAPER VI	Receivable Management

Skill-based Bridge Courses to be Pursued for Exit at different Levels for a Four Year Multidisciplinary B.Com. Degree	
1	Foundation Course on Share Market
2	English Communication Skills
3	Personality Grooming
4	Foreign Language (German)
5	Cyber Security
6	Management of E-Commerce Store
7	Supply Chain Management
8	Block Chain Management
9	ERP Management
10	Franchise Management
11	Brand Building/Management
12	Direct Marketing
13	International Business Environment
14	Information Technology in Business
15	Business Analytics
16	Corporate Governance
17	Fundamentals of Quality Management
18	Tax Planning
19	E Business and Cyber Laws
20	Financial Planning & Management
21	GST
22	Advanced Excel and Tally
23	Social Marketing
24	Data Analytics Web Designing and Animation
25	Travel and Tourism
26	Office Automation & E-Accounting
27	Secretarial Practices and Administration
28	Data Science and Machine Learning using Python
29	Ethical Hacking & Cyber Security (Foundation Program)
30	Event Management, Marketing & Public Relations
31	Digital Marketing & Social Media Advertising
32	Insurance Marketing and Client Management
33	Life Insurance- Underwriting and claims
34	Logistic and supply Chain Management

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		Subject-1		Subject-2			Subject-3 Generic Elective Course OR OE			Inter-intra faculty
		Major		Minor						
DSC		DSE								
Level 4.5	I	1. Introduction to Business & Management Principles (6 Credits) 2. Fundamentals of Management (6 Credits) 3. Introduction to Financial Accounting (6 Credits) 4. Fundamentals of Banking Practices (6 Credits)	NA	NA	1. Business & Human Development (4 Credits) OR Book Keeping & Accountancy (4 Credits) 2. Company Law (4 Credits) OR Foundation of Human Skills (4 Credits) 3. Personal Finance & Planning (4 Credits) OR Financial Literacy (4 Credits) 4. Management Principles of Banking & Insurance (4 Credits) OR Business Law (4 Credits)	VSC: 1. Computerised Accounting (Tally) (2 Credits) OR 2. Venture Creation & Development (2 Credits) 3. Accounting Information System (2 Credits) 4. Digital Banking (2 Credits) 5. Store Keeping & Warehouse Mgt (2 Credits) SEC 1. Office management (2 Credits) 2. Introduction to Financial Software (2Credits) 3. Business Regulatory Framework I (2Credits) 4. Business Correspondance (4 Credits).		6+6+3+4+2=21	42 Credits Certificates	
	II	1. Introduction to Financial Accounting (6 Credits) 2. Financial Environment & Innovations in Management (6 Credits) 3. Fundamentals of Financial Management (6 Credits) 4. Fundamentals of Insurance Practices (6 Credits)	NA	1. Fundamentals of Business (2 Credits) 2. Management Applications (2 Credits) 3. Accounting Fundamentals (2 Credits) 4. Commercial Banking (2 Credits)	1. Medium & Small Scale Enterprises (4 Credits) OR E-Commerce (4 Credits) 2. Industrial Law (4 Credits) OR Event Management (4 Credits) 3. Introduction to Stock Market (4 Credits) OR Business Regulatory Framework (4 Credits) 4. Banking & Insurance Management (4 Credits) OR Organisational Behaviour (4 Credits)	VSC: 1. Computerised Accounting (Tally II) (2 Credits) 2. Supply Chain Management (2 Credits) 3. Financial Planning & Wealth management (2 Credits) 4. Entrepreneurship Development and Start UPS (2 Credits) 5. 1. Online-Dairy Management (2 Credits) OR 2. Agricultural Product Marketing (4 Credits) OR 3. Agricultural Product Processing Management (4 Credits) OR 4. Crop Production & Management (4 Credits) SEC.1. Leadership & Managerial Skills(2 Credits) 2. Foreign Language (2 Credits) 3. Business Regulatory Framework I (2Credits) 4. Soft Skills (2 Credits)	SDP-(2 Credits) E/M-(2 Credits)	NCC/NSS/DANCE/YOGA/ MUSIC/CE (2 Credits)		6+6+3+4+2=21